

TEKNIQ

Installatørernes Organisation

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→ horities. This ensures that the interests of TEKNIQ's members are safeguarded.

The professional community

TEKNIQ is an association and is as such an important framework and catalyst for the professional community of mechanical and electrical contractors. TEKNIQ has 16 local HVAC committees and 21 electrical. Local committees organize a wide range of activities to ensure an adequate professional and social network for the members. The topics are wide-ranging, from courses with explicit - often technical - subject matter of lectures to discussion sessions on current initiatives in the industry.

Besides local committees, TEKNIQ also has a number of sections, which carry more specific interests. They include:

- » Ren1ergi - a section for members working with renewable energy and energy saving/efficiency

- » Security Group - a section for businesses working with alarm, security and surveillance
- » Roof and facade section - members working as tinsmith or tanners
- » Sprinklerudvalget - members dealing with fire sprinkling systems or automatic sprinkler systems
- » Technical contractors - members offering integrated solutions (HVAC, electrical and ventilation)
- » The Association of Ventilation Businesses (FAV)

Quality and warranty

Mechanical and electrical contractors have a very extensive interaction with customers and consumers and are always willing to engage in an open dialogue about tasks solution to ensure that the quality is at a high level. In rare cases, however, disagreements between contractor and customer/consumer can evolve. In such cases TEKNIQ has its own Board of Appeals.

The purpose of the Board of Appeals is to contribute to an easy, quick and inexpensive settlement of disputes between consumers and mechanical and electrical contractors. The Board of Appeals is also the backbone of TEKNIQ-guarantee. Any member of TEKNIQ has the right to use the TEKNIQ-guarantee for marketing purposes.



» TEKNIQ

– Danish Mechanical and
Electrical Contractors
Association



TEKNIQ is an employer - and trade organization and organizes approximately 3000 companies engaged in the field of mechanical, electrical and technical installations - ranging from the single proprietorship to big foreign owned mechanical and electrical contractors with more than 3000 employees. Most members work with traditional electrical and HVAC installations, but in recent years more and more members have been specializing in new technical areas like sustainable energy, intelligent building control and energy efficiency. TEKNIQ has also gained several new members who do not consider themselves as traditional electrical or HVAC businesses. TEKNIQ's prime aim is to secure the best conditions to operate and develop their businesses of the members.

TEKNIQ's prime aim is to ensure that the members get the best framework conditions for their development and for operation of their businesses. We do this by concluding collective agreements, advising members and by pursuing political influence. We engage in public debate about legislation, rules and conditions with importance for the technical installation industry and work to build understanding for the importance of the installation industry.

TEKNIQ is the fourth largest member of the Confederation of Danish Employers (DA). TEKNIQ is the second largest organization in the construction industry.

TEKNIQ is a member-run association where the annual general assembly is the supreme decision making body. Between the annual assemblies, the organization is run by a board, which chairman is

Søren Skræddergaard (electrical contractor) and vice-chairman is HVAC-contractor Erik Otto. The board ensures work of the association between general meetings. On a daily basis, TEKNIQ is headed by CEO Niels Jørgen Hansen.

The following contains a short presentation of the benefits members of TEKNIQ enjoys.

Negotiating collective agreements and labor market regulations

TEKNIQ negotiates collective agreements in the electrical and HVAC-area on behalf of the members. TEKNIQ is responsible for defining the working conditions in the entire mechanical and electrical contracting industry. Due to this fact, members of TEKNIQ have a direct influence on working conditions for the approximately 27,000 employees working in the field of mechanical and electrical contracting. Additionally, two collective agreements define the working conditions for white-collar workers.

Through membership of TEKNIQ it is possible for the member to influence adjustments in the labour market for mechanical and electrical contracting, whether it concerns wage, parental leave, retirement or illness.

In making the collective agreement TEKNIQ gives special consideration to the fact that most of the work carried out by the members takes place on the customers address. Equally, TEKNIQ pays special attention to the need for flexibility and dismissal on relatively short notice. The collective agreements mean that each member does not have to face the trade union alone, and therefore problems and

disagreements can be resolved as easily and constructively as possible.

Every business experience from time to time difficulties with pay and working conditions. In such situations, TEKNIQ is always standing by with quick and qualified advice. Counseling takes place both as one-on-one counseling and in the form of written information to members. The member can always rely on advice and counseling from TEKNIQ, if a dispute develops into an industrial arbitration. After an individual assessment, TEKNIQ also brings cases before civil courts.

Advice and service

The technological development in the field of mechanical and electrical contracts is moving hastily. Mechanical and electrical contractors therefore constantly need to stay informed of new developments. Members of TEKNIQ can get business advice and guidance on the latest developments in the technical field, whether it comes to renewable energy, energy efficiency, alarm, surveillance and security, HVAC installations or intelligent building control. Additionally TEKNIQ offers advice and guidance on legislation e.g. building regulations, local regulations, gas regulations, accreditation systems, quality assurance and various certification schemes. TEKNIQ also offers advice and guidance on the business law area such as contracts, partnering, procurement, insurance, and sales and delivery terms. TEKNIQ's advice is partly done through one-on-one counseling, courses, seminars and thematic meetings and through written information to members. TEKNIQ can also - for a fee - bring cases before the courts.

Competence and development of the business also has great significance for TEKNIQ's members. Therefore TEKNIQ offers courses and development courses that are tailored to the mechanical and electrical contractors sector. Members are offered advice and guidance to develop their own businesses - ranging from overall corporate strategy to sales training for employees. Additionally, TEKNIQ develops executive education and hosts seminars and in-house courses.

On the website www.tekniq.dk TEKNIQ provides information and various materials to its members. All members of TEKNIQ receive one of the two technical magazines Dansk VVS (Danish HVAC) or Electra.

Political influence

One of TEKNIQ's prime aims is to improve the conditions for Danish mechanical and electrical contractors. TEKNIQ aims to influence politicians, authorities and other organizations, so that the conditions evolve in favor of TEKNIQ's members. TEKNIQ seeks to influence the laws and policies regulating the construction industry, the implementation of the Danish energy policy and rules concerning license and authorization systems. TEKNIQ is involved in various councils, boards and committees, and TEKNIQ contributes whenever new legislative proposals are being worked out.

One of the main areas of political influence is education and vocational training. The future of mechanical and electrical contractors heavily depends on the existence of a stable influx of new, qualified employees to the industry. TEKNIQ is represented in numerous councils, boards and committees within ministries and aut- →